

## Suggested Readings & TED Talks

### Short & Simple

*Authentic Leadership from the Middle Seat in Coach*, by Jim Haudin

<http://switchandshift.com/authentic-leadership-from-the-middle-seat-in-coach>

*12 Ways to Improve Productivity*, by Neil Jones

<http://tweakyourbiz.com/growth/2010/10/07/12-ways-to-improve-productivity-at-the-workplace/> (Oct 2010).

*Building and Leading High Performance Teams*, by Chris Musselwhite

<http://www.inc.com/resources/leadership/articles/20070101/musselwhite.html> (Jan 2007).

*Time to Get Vulnerable: Why the Best Leaders View Vulnerability as a Strength*, by Jim Haudin and Katharine Lind

<http://watercoolernewsletter.com/time-to-get-vulnerable-why-the-best-leaders-view-vulnerability-as-a-strength/#.VgBzcKOF070>

### Free online newsletter

<http://watercoolernewsletter.com/about-watercooler/>

We have found that the truth is spoken in most organizations in three places — at the watercooler, in the bathrooms, and in the hallways. These are places where people feel free to say what they really think, where they can share their views and speak the truth. It's where we begin to take our performance to the next level. The Watercooler Newsletter is designed to help you with the challenges and issues you face in your job every day — it's a practical sharing of techniques that work when it comes to strategically engaging people to create business results.

### TED Talks

Amy Cuddy on body language

[http://www.ted.com/talks/amy\\_cuddy\\_your\\_body\\_language\\_shapes\\_who\\_you\\_are](http://www.ted.com/talks/amy_cuddy_your_body_language_shapes_who_you_are)

Everyday leadership

[http://www.ted.com/talks/drew\\_dudley\\_everyday\\_leadership?language=en](http://www.ted.com/talks/drew_dudley_everyday_leadership?language=en)

Shawn Achor: The Happy Secret to Better Work

[http://www.ted.com/talks/shawn\\_achor\\_the\\_happy\\_secret\\_to\\_better\\_work](http://www.ted.com/talks/shawn_achor_the_happy_secret_to_better_work)

Simon Sinek: How great leaders inspire action

[https://www.ted.com/talks/simon\\_sinek\\_how\\_great\\_leaders\\_inspire\\_action](https://www.ted.com/talks/simon_sinek_how_great_leaders_inspire_action)

Susan Cain on the power of introversion

[http://www.ted.com/talks/susan\\_cain\\_the\\_power\\_of\\_introverts](http://www.ted.com/talks/susan_cain_the_power_of_introverts)